



# Independent Agency Application

CONFIDENTIAL

Complete this application to request contracting as a new Independent Agency. All information will be verified. Upon approval, additional documentation will be required.

| GENERAL AGENCY INFORMATION                                                                                                                                                                                                |                                   |                                                                                                                                                                                                          |                                |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------|
| <b>Agency Name:</b> (Legal name from Resident License)                                                                                                                                                                    |                                   |                                                                                                                                                                                                          |                                |
| <b>Physical Address:</b>                                                                                                                                                                                                  |                                   | <b>City:</b>                                                                                                                                                                                             | <b>State:</b> <b>Zip Code:</b> |
| <b>Mailing Address:</b> (If different from Physical Address)                                                                                                                                                              |                                   | <b>City:</b>                                                                                                                                                                                             | <b>State:</b> <b>Zip Code:</b> |
| <b>Main Agency Phone #:</b>                                                                                                                                                                                               |                                   | <b>Main Agency Email Address:</b>                                                                                                                                                                        |                                |
| <b>Agency Website URL:</b>                                                                                                                                                                                                |                                   | <b>Agency Structure:</b><br><input type="checkbox"/> Individual <input type="checkbox"/> Partnership <input type="checkbox"/> LLC<br><input type="checkbox"/> Corporation <input type="checkbox"/> Other |                                |
| <b>Number of Years in Business:</b>                                                                                                                                                                                       | <b>Number of Licensed Agents:</b> | <b>Number of Additional Agency Offices</b> (List Physical Addresses Below):                                                                                                                              |                                |
| <b>Additional Location Address:</b>                                                                                                                                                                                       |                                   |                                                                                                                                                                                                          |                                |
| <b>Additional Location Address:</b>                                                                                                                                                                                       |                                   |                                                                                                                                                                                                          |                                |
| <b>Additional Location Address:</b>                                                                                                                                                                                       |                                   |                                                                                                                                                                                                          |                                |
| <b>Has your agency and/or any of its employees ever been under investigation or subject to discipline by the Department of Insurance?</b><br><input type="checkbox"/> No<br><input type="checkbox"/> Yes – Explain below: |                                   |                                                                                                                                                                                                          |                                |



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Check One:

- |                              |                             |
|------------------------------|-----------------------------|
| <input type="checkbox"/> Yes | <input type="checkbox"/> No |
| <input type="checkbox"/> Yes | <input type="checkbox"/> No |
| <input type="checkbox"/> Yes | <input type="checkbox"/> No |
| <input type="checkbox"/> Yes | <input type="checkbox"/> No |
| <input type="checkbox"/> Yes | <input type="checkbox"/> No |
| <input type="checkbox"/> Yes | <input type="checkbox"/> No |
| <input type="checkbox"/> Yes | <input type="checkbox"/> No |
| <input type="checkbox"/> Yes | <input type="checkbox"/> No |
| <input type="checkbox"/> Yes | <input type="checkbox"/> No |
| <input type="checkbox"/> Yes | <input type="checkbox"/> No |

**Do you allow agents to participate in carrier sponsored direct sales incentives/promotions?**

**Do you inspect vehicles?**

**Do you advertise?**

**Do you carry E&O Insurance of at least \$1M, provided by a company rated not less than A- by A.M. Best & Co?**

**Do you carry Cyber Insurance by a company rated not less than A- by A.M. Best & Co.?**

**Has this Agency acquired or merged with another agency in the past year?**

**Has this agency ever declared bankruptcy?**

**Does this agency have any outstanding tax liens?**

**Does this agency use a Premium Finance Company?**

**Has this agency been cancelled or terminated within the last 5 years?**

- If yes, provide date and reason for cancellation(s):



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| PRINCIPAL/OWNER INFORMATION                                                               |                                 |                                   |                                 |                                                          |
|-------------------------------------------------------------------------------------------|---------------------------------|-----------------------------------|---------------------------------|----------------------------------------------------------|
| <b>Agency Principal(s)/Owner(s):</b>                                                      |                                 |                                   |                                 |                                                          |
| <b>Name/Title</b>                                                                         | <b>Email Address</b>            | <b>Years at Agency</b>            | <b>% of Ownership</b>           | <b>Ever Convicted of a Felony?</b>                       |
|                                                                                           |                                 |                                   |                                 | <input type="checkbox"/> Yes <input type="checkbox"/> No |
|                                                                                           |                                 |                                   |                                 | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| REVENUE & BOOK MIX                                                                        |                                 |                                   |                                 |                                                          |
| <b>Total Agency Volume:</b>                                                               |                                 |                                   |                                 |                                                          |
| Last Year's Premium:                                                                      | This Year's Premium (Estimate): |                                   | Next Year's Premium (Estimate): |                                                          |
| Policy Inforce Count:                                                                     |                                 | Total Personal Lines Book Value:  |                                 |                                                          |
| What Percentage of Business is:                                                           |                                 |                                   |                                 |                                                          |
| Personal Lines:                                                                           |                                 | Commercial Lines:                 |                                 |                                                          |
| Life & Health:                                                                            |                                 | Other (Explain):                  |                                 |                                                          |
| What Percentage of Auto Business is:                                                      |                                 |                                   |                                 |                                                          |
| Standard:                                                                                 |                                 | Non-Standard:                     |                                 |                                                          |
| EXISTING CARRIER INFORMATION                                                              |                                 |                                   |                                 |                                                          |
| <b>List All Standard Companies Represented: (Attach separate sheet, if necessary)</b>     |                                 |                                   |                                 |                                                          |
| <b>Carrier Name</b>                                                                       | <b>Date Contracted</b>          | <b>Previous Year's Loss Ratio</b> | <b>Previous Year's GPW</b>      |                                                          |
|                                                                                           |                                 |                                   |                                 |                                                          |
|                                                                                           |                                 |                                   |                                 |                                                          |
|                                                                                           |                                 |                                   |                                 |                                                          |
| <b>List All Non-Standard Companies Represented: (Attach separate sheet, if necessary)</b> |                                 |                                   |                                 |                                                          |
| <b>Carrier Name</b>                                                                       | <b>Date Contracted</b>          | <b>Previous Year's Loss Ratio</b> | <b>Previous Year's GPW</b>      |                                                          |
|                                                                                           |                                 |                                   |                                 |                                                          |
|                                                                                           |                                 |                                   |                                 |                                                          |
|                                                                                           |                                 |                                   |                                 |                                                          |



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| AUTOMATION                                                                                                                                     |
|------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Does the agency subscribe to an Agency Management System?</b><br><input type="checkbox"/> No <input type="checkbox"/> Yes – Name of System: |
| <b>Does the agency use a Comparative Rater?</b><br><input type="checkbox"/> No <input type="checkbox"/> Yes – Name of Rater:                   |

|                                |              |
|--------------------------------|--------------|
| <b>Signature:</b>              | <b>Date:</b> |
| <b>Print Name &amp; Title:</b> |              |